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GroupSource is a physician-focused GPO delivering hard \$ savings to its customers nationwide, both large and small. GroupSource supports practices in all specialties, whether independent or affiliated, and provides cost management solutions in 20+ categories of spend.

APPROACH & VALUE

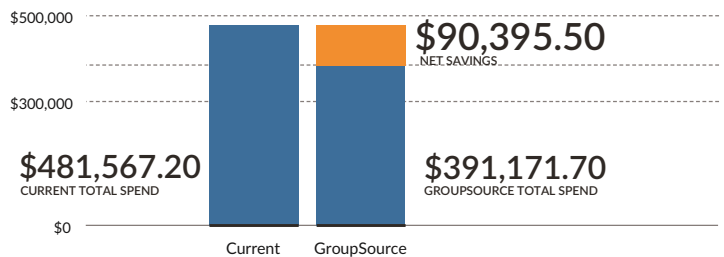
Medical/Surgical Supplies | Office Supplies | Pharmacy Supplies
 Laboratory Supplies | X-Ray Supplies & Service
 Reference Lab Services | Capital Equipment | Telecom Services
 Overnight Delivery | Many Additional Supplies/Services



DELIVERING ACUTE-CARE EQUIVALENT SOLUTIONS TO ALTERNATE SITE FACILITIES

- ▶ Benchmarking
- ▶ Comprehensive distribution agreements
- ▶ Structured pricing model

FRONT RANGE SURGICAL ASSOCIATES SUMMARY OF SAVINGS



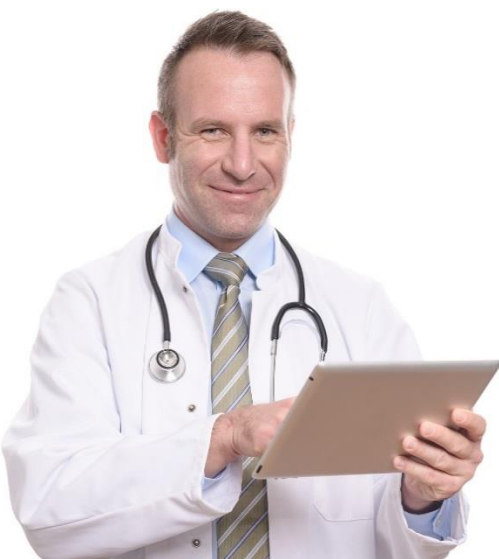
CONTRACT VS. NON-CONTRACT



ACTIONABLE ANALYTICS

- ▶ Pricing accountability and transparency
- ▶ Documented savings at the item level
- ▶ Standardization, contract penetration, tier, and alternate source analyses

LET'S GET STARTED!



1

COMPLETE COST ANALYSIS

Submit 1-2 months of invoices in the categories of supplies and services to be analyzed. GroupSource will complete a detailed assessment of your purchasing activities and provide a line-by-line analysis for your review.

2

REVIEW RESULTS

Review detailed analysis based on an apples-to-apples comparison, showing item and overall savings by category.

3

GO!

Implement selected categories and start saving!